

## Megola to sell Hyundai filtration products

Megola Inc, an environmental solution provider in physical water treatment, air purification, microbiological control, and wastewater treatment, has signed a dealership agreement with Hyundai Air & Water Technologies, Inc to carry their water filtration, health and hygiene and air purification systems as part of Megola's product offerings in a three-county region in Southwestern Ontario with a population of over 600,000.

Megola will offer point-of-use purification systems and counter-top water dispensers to complement its water treatment product line, as well as Hyundai's portable air purification systems. "We feel it is important to offer a full

complement of point-of-entry and point-of-use systems to our customers. Hyundai is a very reputable, international company that is currently growing in North America," asud Joel Gardner, CEO of Megola.

"Partnering with Megola, a proven provider in the point-of-entry water and air treatment market, is a logical step for Hyundai to penetrate and gain market share in the important southwestern Ontario region," added Sina Kachooie, CEO of Hyundai Air & Water Technologies. "This dealership commitment solidifies our venture as complementary technology companies."

[www.megola.com](http://www.megola.com)

## Millipore opens US\$50 million R&D centre

Millipore has opened a US\$50 million research and development centre in Massachusetts, USA, which it intends to use in the development of its technologies and extension of its applications knowledge, allowing it, it says, to meet the growing demands of the global biopharmaceutical market and the life sciences industry.

The centre will make it possible for Millipore to develop full-scale applications performance data and processes that simulate commercial conditions to help pharmaceutical and biotechnology companies optimise their manufacturing productivity, ensure the quality of drugs, and scale up the production of difficult-to-

manufacture biologics, Millipore says.

"Our new Bioprocess R&D Center is a demonstration of our [...] continuing investment in technologies and facilities that will help us to deliver innovative, quality products to our customers," claims Martin Madaus, chairman & CEO of Millipore.

The 110,000 ft<sup>2</sup> building contains 47,000 ft<sup>2</sup> of lab space, and consolidates multiple functions.

Millipore says that the centre will support the needs of its global customers involved in life science research and the production of biopharmaceutical drugs, with 65% of the centre's revenues coming from outside the USA.

[www.millipore.com](http://www.millipore.com)

## Cummins forms joint venture for diesel engines in China

Cummins Inc and Beijing-based Beiqi Foton Motor Company (Beiqi Foton) have formed a 50/50 joint venture company, Beijing Foton Cummins Engine Company Limited (BFCEC) to produce two types of Cummins light-duty, high-performance diesel engines in Beijing.

The engines will be primarily used in light-duty commercial trucks, pickup trucks, multipurpose and sport utility vehicles. Certain types of marine, small construction equipment and industrial applications also will be served by this engine family.

Foton, founded in 1996, is the largest producer in the light-duty truck market in China, selling more than 260,000 units in 2005. The two partners initially will invest a combined \$126 million into BFCEC.

The joint venture plant will have an annual capacity of 400,000 units and will produce Cummins 2.8 litre and 3.8-litre clean diesel engines, which will meet stringent on-highway and off-highway emission standards worldwide, including Euro IV and above. BFCEC is scheduled to begin production in 2008.

"This joint venture provides Cummins with the opportunity to enter an exciting new market with the support of a well-respected partner," said Cummins president and COO Joe Loughrey. "These new products represent the company's latest efforts to expand its presence in the important China market, where Cummins has enjoyed considerable success over the years."

The light-duty truck market in China produced 860,000 units in 2005 and is projected to grow at 8% a year for the foreseeable future.

BFCEC represents a further expansion of Cummins' product line in China, where the company is already the leading foreign producer of heavy-duty and mid-range diesel engines. Cummins began licensing its engine technology in China in 1981 and formed its first joint venture in the country in 1995. The company's consolidated and unconsolidated sales in China have exceeded US\$1 billion for the past two years.

[www.cummins.com](http://www.cummins.com)